



## (Zerberos Finca – Kπ – El Berrakin)

Daniel Ramos y Pepi San Juan se fijaron en los viñedos de Cebreros en el año 2005 para emprender su proyecto *Daniel Ramos*, con la idea de reflejar lo mejor de las uvas de la Sierra de Gredos, en la actualidad cuenta con 6 hectáreas en los diversos suelos y altitudes, viñedos viejos de Garnacha y Albillo Real plantadas en vaso.

El proyecto *Daniel Ramos* consiste en hacer vinos que reflejen la personalidad de las variedades y terruños que hay en la Sierra de Gredos, a grandes rasgos, trabajamos con dos tipos de suelos, arenas de origen granítico, y esquistos de pizarra; elaborando vinos de viñedos de San Martín de Valdeiglesias, El tiemblo, Cebreros, Barraco y Hoyos de Pinares, San Juan de la Nava, entre otros.

La bodega *Daniel Ramos* está en la población de El Tiemblo, en la antigua cooperativa de productores de vino del pueblo, estas instalaciones nos permiten realizar elaboraciones que respetan al máximo los distintos terruños de los que provienen nuestras garnachas y albillos. Los vinos están elaborados en pequeños depósitos, entremezclando técnicas antiguas y modernas.

*Daniel Ramos*, con el fin de respetar al máximo la pureza de sus vinos, no los filtra.

*Daniel Ramos* tiene en la actualidad tres marcas en el mercado, en las que se acumulan un total de 20 referencias: Zerberos Finca, Kπ y El Berrakin. Zerberos Finca busca la profundidad del terruño, Kπ la excelencia de las elaboraciones tradicionales recuperando vinos perdidos y adaptándolos a los gustos de hoy en día y bajo la marca el Berrakin elaboramos nuestros vinos jóvenes.

### *‘High Mountain, Old Vine Garnacha from Gredos’*

By Daniel Ramos

#### **Cebreros (*the region*)**

Daniel Ramos and Pepi San Juan are a couple that settled years ago in the Sierra de Gredos. We make our wines in the historical wine region of Cebreros, within what we call today Gredos. The main town of this region, (called Cebreros as well) is situated at 80 kilometers southwest of the city of Madrid, in the state of Avila.

This winemaking area is located in the mountain range of the “Sierra de Gredos”, is crossed by the Alberche river through its centre, and the Tietar river in the south. Both rivers are driven from west to east and viceversa by the mountains, leaving the Zerberos and Kπ vineyards, many of which were planted close to 100 years ago with Garnacha and Albillo Real, on an exposed south facing slope at Cebreros, north facing at El Tiemblo and all kind of orientations at El Barraco and San Martín de Valdeiglesias. The altitude of this slope ranges from 1,200 metres high down to 600 metres. All our vineyards are over 800 metres. There are two basic types of soils: Schist and Granitic Sand, both of which contain little organic material.

### ***Our Philosophy***

As we like to say during our visits, we are very selfish. This is because we make the wines we love: Terroir Driven Wines. And having healthy food is also one of our main facts. There for our vineyards are cultivated with maximum respect to the environment that is surrounding it. In fact, our mean is to make our vineyards part of the environment and there for our grapes with get all the surrounding aromas and minerality with the maximum grape variety expression. This needs an organical farming, and never forgetting what we learnt from the past like the moon for pruning, the saint calendar for plowing and organical treatments, etc. With all this work done in the vineyards, we could not ruin it in the winery. We saw that the best way to show all the terroir grapes hold, we had to work with the biggest respect we could. In this way we work with indigenous yeast and with no addition of anything but sulphur to the wine during its process and aging. We don't fine or filter our wines because we want to show the soul in the wine and keep it as a living being. We do add sulphur before bottling, because we believe that in this way the wine has enough stabilization to age properly and we can enjoy the wine the same in every corner of the world as it do at our winery.

### ***Our Vineyards***

What can we say about our vineyards? They are everything to us. They give us their maximum expression and offer us their best in order to reflect the terroir we want in our wines. We work picking the best grapes from the best plots we have been able to find in the area. In this way we chose the best fincas we had in the area, but from diferent villages (pueblos), with diferent orientations, and diferent type of soils, to show the diferent terroirs we have. We know it is not fair, and that it has nothing to do with the reality, but we will put some photographs next.

### ***Our Wines***

#### **Berrakin**

Berrakin is the brand where we make wines that are easy to drink, but without losing the identity of the area nor of the grape varieties we work with. These wines are for enjoying and having fun!!

#### **Kπ**

With this brand, Daniel Ramos goes back to the tradition of winemaking in the area, using the diverse materials that were used by our gran parents since years ago. There for we concrete tanks and clay Amphorae (Tinajas), for fermentation, oak to age roses and red wines as well as letting the flor yeast to develop in our red wines. As we like to say, our grand fathers were very clever and they knew what they were doing. The only thing that we are doing, is bringing back their winemaking. This together with their experience and our knowledge, we are adapting everything to today's taste.

#### **Zerberos finca**

Daniel Ramos knows this region well, and has been making wine in the mountains of Cebreros since 1998. In his aim to recover the essence of what this winemaking region has meant in the past, Daniel Ramos started to buy vineyards of very old Garnacha and began making wine with them. Most of our vineyards are situated near by the town of Cebreros and El Tiemblo, in both sandy and schist soils, in the south and north facing slope metioned before, with altitudes that go from 800 to 1,000 metres high.

Zerberos is ment to be the expression of the terroir of the area, making six very diferent Garnacha wines and two diferent Albillo Real wines and some Suaviñón (that is the local name for the Sauvignon Blanc).

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